BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | , | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 1.641.852.697.572 | 1.541.055.122.706 |
| I | Cash \& Cash equivalents | 110 |  | 452.897.055.742 | 432.688.602.365 |
| ------1 | Cash | 111 | V. 01 | 35.331.747.667 | 22.696.949.327 |
| 2 | Cash equivalents | 112 |  | 417.565.308.075.00 | 409.991 .653 .038 .00 |
| II | Short-term financial investments | 120 | V. 02 | 242.601.175.200 | 18.601.175.200 |
| -----1 | Short-term investments | 121 |  | 246.171 .640 .000 | 22.171 .640 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (3.570.464.800) | (3.570.464.800) |
| III | Short-term receivables | 130 |  | 505.520.501.592 | 723.063.272.493 |
| ------1 | Trade accounts receivables | 131 |  | 483.509.786.261 | 693.420 .632 .215 |
| 2 | Prepayment to suppliers | 132 |  | 37.820.789.278 | 43.118.005.780 |
| 3 | Short-term intercompany receivables | 133 |  | --------------- | --------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 773.252 .114 | 1.713 .866 .660 |
| 6 | Provision for short-term doubtful debts | 139 |  | (16.583.326.061) | (15.189.232.162) |
| IV | Inventories | 140 |  | 416.377.982.464 | 350.635.591.210 |
| -----1 | Inventories | 141 | V. 04 | 488.992.325.993 | 413.280.318.149 |
| 2 | Provision for devaluation of inventories | 149 |  | (72.614.343.529) | (62.644.726.939) |
| V | Other short-term assets | 150 |  | 24.455.982.574 | 16.066.481.438 |
| 1 | Short-term prepaid expenses | 151 |  | 2.146.665.260 | 777.175 .451 |
| 2 | VAT deductible | 152 |  | 13.805.841.463 | 7.836.097.847 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 4.636.307.942 | 4.567.680.548 |
| 4 | Other short-term assets | 158 |  | 3.867.167.909 | 2.885.527.592 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 113.278.954.400 | 127.524.401.906 |
| I | Long-term receivables | 210 |  | - | - |
| ------1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - |  |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 98.435.172.226 | 104.353.582.322 |
| ---- 1 | Tangible fixed assets | 221 | V. 08 | 65.963.664.638 | 71.588.115.841 |
|  | - Historical cost | 222 |  | 285.284.540.156 | 280.461.374.026 |
|  | - Accumulated depreciation | 223 |  | (219.320.875.518) | (208.873.258.185) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -------------- | -------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 26.677.873.868 | 27.249.320.576 |
|  | - Historical cost | 228 |  | 31.522 .535 .325 | 31.522 .535 .325 |
|  | - Accumulated depreciation | 229 |  | (4.844.661.457) | (4.273.214.749) |


|  | Construction in progress | 230 | V. 11 | 5.793.633.720 | 5.516.145.905 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depre-----------7 | -242 |  | - | - |
| IV | Long-term financial investments | -250 |  | 13.163.-------- | 21.467 .113 .458 |
| ----1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 13.163.369.235 | 21.467.113.458 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 1.680.412.939 | 1.703.706.126 |
| -----1 | Long-term prepaid expenses | -261 | V. 14 | 94.640.923 | 117.934 .110 |
| 2 | Deferred income tax assets | 262 | V. 21 | 943.196.016 | 943.196.016 |
| 3 | Others | 268 |  | 642.576.000 | 642.576.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 1.755.131.651.972 | 1.668.579.524.612 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 1.035.530.955.640 | 835.040.833.998 |
| I | Short-term liabilities | 310 |  | 962.446.992.613 | 760.401.976.915 |
| 1 | Short-term borrowing | 311 | V. 15 | 423.748 .888 .735 | 481.145.218.224 |
| 2 | Trade accounts payable | 312 |  | 67.389 .162 .846 | 50.096.569.250 |
| 3 | Advances from customers | 313 |  | 267.233 .536 .682 | 86.697.853.216 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 7.104.172.673 | 20.994.807.547 |
| 5 | Payable to employees | 315 |  | 56.144 .442 .195 | 21.231 .903 .608 |
| 6 | Payable expenses | 316 | V. 17 | 83.747.348.580 | 81.015.013.037 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 14.639 .228 .141 | 7.812 .990 .859 |
| 10 | Provision for short-term liabilities | 320 |  | 15.386.062.499 | 1.533 .568 .940 |
| 11 | Bonus and welfare fund | 323 |  | 27.054 .150 .262 | 9.874 .052 .234 |
| II | Long-term liabilities | 330 |  | 73.083.963.027 | 74.638.857.083 |
| 1 | Long-term accounts payable-Trade | 331 |  | ----------- | --------- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 1.957.919.338 | 1.957.919.338 |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | 71.126.043.689 | 72.680 .937 .745 |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 710.102.890.525 | 825.493.499.863 |
| I | Capital sources and funds | 410 | V. 22 | 705.196.192.314 | 820.586.801.652 |
| 1 | Paid-in capital | 411 |  | 244.246.790.000 | 244.246.790.000 |
| 2 | Capital surplus | 412 |  | 344.394 .675 .475 | 344.394 .675 .475 |
| 3 | Other capital of owner | 413 |  | --------------- | -------------- |
|  | Treasury stock | 414 |  | (79.944.942.430) | (54.434.393.576) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  | 122.653.597.120 |
| 7 | Investment and development fund | 417 |  | 76.288.718.417 | 20.388.293.929 |
| 8 | Financial reserve fund | 418 |  | 25.344.294.510 | 19.280 .996 .996 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 94.866.656.342 | 124.056.841.708 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | 4.906.698.211 | 4.906.698.211 |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | 4.906.698.211 | 4.906 .698 .211 |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 9.497.805.807 | 8.045.190.751 |
|  | TOTAL RESOURCES | 440 |  | 1.755.131.651.972 | 1.668.579.524.612 |

INCOME STATEMENT

## Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 579.337.582.167 | 430.567.275.436 |
| 2. Deductions | 02 |  | 1.937.421.797 | 1.188.793.939 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 577.400.160.370 | 429.378.481.497 |
| 4. Cost of sales | 11 | VI. 27 | 389.845.445.318 | 295.291.367.130 |
| 5. Gross profit (20=10-11) | 20 |  | 187.554.715.052 | 134.087.114.367 |
| 6. Financial income | 21 | VI. 26 | 59.380.006.329 | 35.154.592.469 |
| 7. Financial expenses | 22 | VI. 28 | 27.156.858.969 | 20.341.593.874 |
| - In which: Interest expense | 23 |  | 10.484.639.408 | 14.742.971.793 |
| 8. Selling expenses | 24 |  | 86.932.650.781 | 50.361.518.435 |
| 9. General \& administrative expenses | 25 |  | 38.147.630.877 | 49.585.473.806 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 94.697.580.754 | 48.953.120.721 |
| 11. Other income | 31 |  | 860.135.877 | 1.633.549.646 |
| 12. Other expenses | 32 |  | 220.082.243 | 5.220.529.811 |
| 13. Other profit (40=31-32) | 40 |  | 640.053.634 | (3.586.980.165) |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 95.337.634.388 | 45.366.140.556 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 20.510.544.348 | 15.509.950.977 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | 92.221.839 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 74.827.090.040 | 29.763.967.740 |
| 18.1 Profit after tax of minorities | 61 |  | 1.882.054.987 | 676.198.724 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 72.945.035.053 | 29.087.769.016 |
| 19. EPS (VND/share) | 70 |  | 3.441 | 1.327 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


